

March 2025

Marco Castillo

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Professional Positions

Professor, Department of Economics, Texas A&M University, 2018-
Professorial Fellow, Melbourne Institute, University of Melbourne, 2018-2024
Principal Research Fellow, Melbourne Institute, University of Melbourne, 2017-2018
Associate Professor, Department of Economics, Texas A&M University, 2016-2018
Associate Professor, Department of Economics, George Mason University, 2009-2016.
Assistant Professor, School of Public Policy, Georgia Institute of Technology, 2004-2009.
Visiting Adjunct Professor, Department of Economics, Georgia State University, 2003-2004.
Lecturer, Department of Economics, University of Newcastle, 2001-2002.

Fellowships, Affiliations and Visiting Positions

Visiting Scholar, Department of Economics, University of Konstanz, Summer 2024
Visiting Scholar, Department of Economics, University of Chicago, Fall 2021
Research Affiliate, Texas A&M Institute of Data Science, Texas A&M University, 2019-
Research Fellow, IZA Institute for Labor Economics, 2018-
Fellow CESifo Research Network, Munich, Germany, 2024-
Faculty, Economic Research Laboratory (ERL), Texas A&M University, 2016-
Visiting Scholar, Rady School of Management and Department of Economics, University of California-San Diego, Fall 2013.
Visiting Scholar, Department of Economics, New York University, Spring 2013.
Faculty, Interdisciplinary Center for Economic Science (ICES), George Mason University, 2009-2016.
Visiting Scholar, Interdisciplinary Center for Economic Science (ICES), George Mason University, Fall 2008.
Visiting Scholar, Department of Economics, University of Pittsburgh, Fall 2007.

Education

PhD, University of Wisconsin-Madison, Agricultural and Applied Economics 2001.
BSc, Economics, Catholic University, Economics, Lima, Peru, 1991.

Publications

Castillo, Marco, John List, Ragan Petrie and Anya Samek, "Detecting Drivers of Behavior at an Early Age: Evidence from a Longitudinal Field Experiment," *Journal of Political Economy*, 132(12), 3942-3977.

Castillo, Marco, Ragan Petrie and Clarence Wardell, 2023, "Barriers to Charitable Giving," *Journal of Public Economics*, 224, 104945.

Castillo, Marco and Mikhail Freer, 2023, "A General Revealed Preference Test of Quasi-Linear Preferences: Theory and Experiments," *Experimental Economics*, 26(3), 673-696.

Castillo, Marco and David Dickinson, 2022, "Sleep restriction increases coordination failure," *Journal of Economic Behavior and Organization*, 200 (358-370).

Castillo, Marco and Ahrash Dianat, 2021, "Equilibrium Selection in the Stable Marriage Problem: Experimental Evidence," *Experimental Economics*, 4(4), 1365-1389.

Castillo, Marco, Gregory Leo and Ragan Petrie, 2020, "Room Composition Effects on Risk Taking by Gender," *Experimental Economics*, 23(3), 895-911.

Castillo, Marco and Ragan Petrie, 2020, "Bargaining in the Field," in *Handbook of Experimental Game Theory*, Monica Capra, Rachel Croson, Mary Rigdon and Tanya Rosenblatt, eds., Edward Elgar.

Castillo, Marco, Phil Cross and Mikhail Freer, 2019, "Nonparametric Utility Theory in Strategic Settings: Revealing Preferences and Beliefs from Games of Proposal and Response," *Games and Economic Behavior*, 115, 60-82.

Castillo, Marco, Jeffrey L. Jordan and Ragan Petrie, 2019, "Discount Rates and High School Completion," *The Economic Journal*, 129(619), pp. 1153-1181.

Castillo, Marco, Jeffrey L. Jordan and Ragan Petrie, 2018, "Children's Rationality, Risk Attitudes and Field Behavior," *European Economic Review*, 102, pp. 62-81.

Castillo, Marco and Mikhail Freer, 2018, "Revealed Differences," *Journal of Economic Behavior and Organization*, 145, 202-212.

Castillo, Marco, David Dickinson and Ragan Petrie, 2017, "Sleepiness, Choice Consistency and Risk Preferences," *Theory and Decision*, 82(1), 41-73.

Castillo, Marco and Ahrash Dianat, 2016, "Truncation Strategies in Two-Sided Matching Markets: Theory and Experiment," *Games and Economic Behavior*, 98, 180-196.

Barton, Jared, Marco Castillo and Ragan Petrie, 2016, "Negative Campaigning, Fundraising and Voter Turnout: A Field Experiment," *Journal of Economic Behavior and Organization*, 121, 99-113.

Hotle, S., Castillo, M., Garrow, L.A., and Higgins, M.J., 2015, "The impact of internet search tools on airline customers' search and purchase behaviors," *Transportation Research Part A: Policy and Practice*, 82, 1-16.

Castillo, Marco, Ragan Petrie and Clarence Wardell, 2014, "Fundraising Through Online Social Networks: A Field Experiment on Peer-to-Peer Solicitation," *Journal of Public Economics*, 114, 29-35.

Barton, Jared, Marco Castillo and Ragan Petrie, 2014, "What Persuades Voters? A Field Experiment on Political Campaigning," *The Economic Journal*, 124(574), F293-F326

Castillo, Marco, Ragan Petrie, Maximo Torero and Angelino Vicseiza, 2013, "Lost in the Mail: A Field Experiment on Crime," *Economic Inquiry*, 52(1), 285-303.

Castillo, Marco, Ragan Petrie, Maximo Torero and Lise Vesterlund, 2013, "Gender Differences in Bargaining Outcomes: A Field Experiment on Discrimination," *Journal of Public Economics*, 99, 35-48.

Castillo, Marco, Paul Ferraro, Jeffrey Jordan and Ragan Petrie, 2011, "The Today and Tomorrow of Kids: Time Preferences and Educational Outcomes of Children," *Journal of Public Economics*, 95(11-12), 1377-85.

Carter, Michael R. and Marco Castillo, 2011, "Trustworthiness and Social Capital in South Africa: Analysis of Actual Living Standards Data and Artefactual Field Experiments," *Economic Development and Cultural Change*, 59(4), 695-722.

Castillo, Marco and Gregory Leo, 2010, "Moral Hazard and Reciprocity," *Southern Economic Journal*, 77(2), 271-281.

Castillo, Marco and Ragan Petrie, 2010, "Discrimination in the Lab: Does Information Trump Appearance?" *Games and Economic Behavior*, 68(1), 50-59.

Castillo, Marco, Ragan Petrie and Maximo Torero, 2010, "On the Preferences of Principals and Agents," *Economic Inquiry*, 48(2), 266-273.

Andreoni, James, Marco Castillo and Ragan Petrie. 2009. "Revealing Preferences for Fairness in Ultimatum Bargaining," *Korean Economic Review*, 25(1), 35-64 (also appeared in *NAJ Economics*, 9(4), 2005).

Castillo, Marco and Phil Cross, 2008, "Of Mice and Men: Within Gender Variation in Strategic Behavior," *Games and Economic Behavior*, 64(2), 421-432.

Carter, Michael R. and Marco Castillo, 2005, "Coping with Disaster: Morals, Markets, and Mutual Insurance – Using Economic Experiments to Study Recovery from Hurricane Mitch," in C. Barrett, eds. *The Social Economics of Poverty: On Identities, Communities, Groups and Networks*, New York: Routledge.

Andreoni, James, Marco Castillo and Ragan Petrie, 2003, "What do Bargainers' Preferences Look Like? Exploring a Convex Ultimatum Game," *American Economic Review*, 93(3), 672-685.

Castillo, Marco and Lydia Zepeda, 1997, "The Role of Husbands and Wives in Farm Technology Choice," *American Journal of Agricultural Economics*, 72(2), 583-88

Working Papers

Castillo, Marco and Ragan Petrie, "Welfare analysis with nonlinear budget sets and evidence from a large charitable fundraising experiment," February 2025, submitted.

Castillo, Marco, Sera Linardi, and Ragan Petrie, "Recidivism and Barriers to Reintegration: A Field Experiment Encouraging Use of Reentry Support," February 2025, submitted.

Castillo, Marco and Ragan Petrie, "Extreme Giving Commitments," August 2024, submitted.

Castillo, Marco and Ragan Petrie, "My neighbor next floor: the built environment and social preferences," December 2023. Revision submitted, *Review of Economics and Statistics*.

Castillo, Marco, and Valon Vitaku, "Salience in choice under risk: An experimental investigation," March 2024. Submitted.

Cao, Andy, Marco Castillo, Ragan Petrie and Sora Youn, "Do Economics and Business have an image problem? Effects of teaching and climate on college major choice," October 2023.

Castillo, Marco and Mofioluwasademi Ige, "Compliers, defiers and the evaluation of information interventions," December 2023.

Castillo, Marco, and Sora Youn, "When Biased Beliefs Lead to Optimal Action: An Experimental Study," November 2023.

Castillo, Marco and Ragan Petrie, "Incentivized learning and attention-driven treatment effects," July 2024.

Castillo, Marco, and Raisa Sara, "Covid and early childhood development: The curious case of Peru," December 2022.

Castillo, Marco and Ragan Petrie, "Optimal Incentives to Give," June 2020

Castillo, Marco, Ragan Petrie and Maximo Torero, “Causal Evidence that Perinatal Conditions Affect the Risk Preferences of Adults,” June 2019.

Castillo, Marco. “Negative Childhood Experiences and Risk Aversion: Evidence from Children Exposed to Domestic Violence,” May 2019.

Castillo, Marco, Ragan Petrie, Chenna Reddy-Cotla and Maximo Torero, “Risk Preferences and Decision Quality of the Poor,” June 2018.

Castillo, Marco, Ragan Petrie and Clarence Wardell, “Friends Asking Friends for Charity: The Importance of Gifts and Audience,” August 2017.

Castillo, Marco and David Eil, “Taring the Multiple Price List: Imperceptive Preferences and the Reversing of the Common Ratio Effect,” September 2015.

Work in Progress

Castillo, Marco, John List, Ragan Petrie and Anya Samek, “Evaluating factorial experimental designs with imperfect compliance: Evidence from a durable early childhood intervention”

Bullard, Maxwell, Marco Castillo and Ragan Petrie, “Birth Mother Search for Adoptive Parents”

Castillo, Marco, Seda Ertac, and Ergun Kotan, “Motivating reasoning in children and adults: evidence from Turkey”

Castillo, Marco, “Who Polices the Inspectors? Explaining the Underperformance of Energy Conservation Incentives in Alaska”

Castillo, Marco, Ragan Petrie and Anya Samek, “Time to Give: A Field Experiment on Intertemporal Charitable Giving”

Grants and Awards

Faculty Research Grant, Faculty of Business and Economics, University of Melbourne, “Understanding Barriers to Early Childhood Education: Victoria's 3-year-old Preschool Expansion,” with Ragan Petrie, 2023-24 (co-PI, AUD\$10,000).

Faculty Research Grant, University of Melbourne, “On the convexity of the marginal propensity to consume.” With Ragan Petrie, Guay Lin, and Viet Nguyen, 2023-2024 (co-PI, A\$10,000).

Downing Fellowship, University of Melbourne, 2021-2022 (A\$25,000).

Bernard and Audre Rapoport Foundation, "Encouraging Ex-Inmates to Utilize Social Services and Measuring Its Impact on Recidivism," with Sera Linardi and Ragan Petrie, 2020-2022 (co-PI, \$42,075)

College of Liberal Arts Seed Grant Program, Texas A&M University, "Measurement, Theory and Policy: Studies in Child Development," with Ragan Petrie, 2019-2020 (PI, \$14,760).

Diversity Matters Seed Grant, Texas A&M University, with Ragan Petrie, 2018-2019 (co-PI, \$5,500).

Faculty Research Grant, University of Melbourne, "Children's use and valuation of information and educational outcomes: A Field Experiment in Nigeria." 2019-2020 (PI, A\$10,000).

National Science Foundation (NSF), Division of Polar Programs, Collaborative Research: Using field experiments to understand household barriers to energy efficiency in Alaska. (PI, \$378,257). 2016-2020.

The International Foundation for Research in Experimental Economics (IFREE) Small Grants Program, Experiments on Strategic Behavior in Two-Sided Matching Markets, with Ahrash Dianat, 2014 (Co-PI, \$6,720).

Science of Philanthropy Initiative Grant, University of Chicago and Templeton Foundation, Habit Formation and Incentives for Recurrent Donations to Charity: A Field Experiment with Online Giving Communities in France and United States, with Ragan Petrie and Marie-Claire Villeval, 2013 (Co-PI, \$30,000).

Science of Philanthropy Initiative Grant, University of Chicago and Templeton Foundation, Raising Money for Charity and the Costs to Favor Trading in Networks: A Field Experiment with an On-line Giving Community, with Ragan Petrie and Clarence Wardell, 2013 (Co-PI, \$31,629).

Office of the Provost Research Award, George Mason University: Raising Money for Charity, (PI, \$4,000), 2012-2013.

BASIS - Assets and Market Access Collaborative Research Program: Contracting Out of Poverty, Phase II, (co-PI, \$368,000). 2008-2010.

BASIS - Assets and Market Access Collaborative Research Program: Contracting Out of Poverty, Phase I, (co-PI, \$237,000). 2007-2008.

National Science Foundation (NSF) - Collaborative Research. DRU: Consumer Choice and Organizational Decision Making. (PI, \$587,000). 2006-2009.

Inter-American Development Bank, Discrimination and Economic Outcomes Research Grant. (PI, \$40,000), 2006.

1969 Teaching Fellows Award, Georgia Institute of Technology, 2005-2006

Ivan Allen College (ISERF) Grant, Georgia Institute of Technology, 2005

Henry Taylor Doctoral Dissertation Award, Department of Agricultural and Applied Economics University of Wisconsin-Madison, 2001

The Mellon Foundation's David Granick Award, 1998.

Ford Foundation Fellowship, 1995-1996.

Invited Seminars, Panels and Keynotes

(Keynote Speaker) Behavioral and Experimental Economists in the U.K. Conference, Sheffield, UK, June 2025

Kings College London, King's Business School, London, UK, June 2025

Radboud University, Department of Economics, Nijmegen, the Netherlands, May 2025

Dusseldorf Institute for Competition Economics (DICE), Dusseldorf, Germany, May 2025

Max Planck Institute for Research on Collective Goods, Bonn, Germany, May 2025

University of California-Davis, Department of Economics and Department of Agricultural Economics, April 2025

2nd Behavioral Insights Meeting, invited panelist, Riyadh, Saudi Arabia, December 2024

University of Essex, Department of Economics, Colchester, UK, September 2024

3rd Workshop on Field Experiments in Economics and Business, Technical University of Munich, Heilbronn Campus, Germany, September 2024

University of Konstanz, School of Economics, Konstanz, Germany, May 2024

University of Alberta, Department of Economics, Edmonton, Canada, November 2023

University of New South Wales Business School, School of Economics, Sydney, Australia, October 2023

Workshop on Educating a Better World: Economic and Behavioral Insights for Policymakers, Australian National University, Speaker and Panelist, Canberra, Australia, October 2023

2nd Workshop on Field Experiments in Economics and Business, Dusseldorf, Germany, September 2023

WZB Workshop on Recent Advances in Philanthropy, Berlin, Germany, June 2023

University of Maryland, Department of Agricultural Economics, December 2022

Workshop on Research in Early Education, Statistical Measurement and Policy Implications, Australian National University, Speaker and Panelist, Canberra, Australia, July 2022.

University of Iowa, Department of Economics, February 2022

Pennsylvania State University, Department of Economics, July 2021 (online via Zoom)

Economics of Crime Seminar, April 2021 (online via Zoom), Short-circuiting crime? Encouraging usage of aftercare services.

University of Pittsburgh, Graduate School of Public and International Affairs (GSPIA) Internal Workshop, September 2020 (online via Zoom)

University of Sydney, Department of Economics, Sydney, Australia, November 2019

Melbourne Institute Director's Conference on Education, Melbourne, Australia October 2019

Gender, Norms and Economics Workshop, Department of Economics, University of Melbourne, Melbourne Australia, December 2018.

Monash University, Department of Economics, Melbourne, Australia, Oct 2018

Ohio State University, Department of Economics, Sept 2018

(Keynote Speaker) Inaugural Experimental Economics Conference, Catholic University, Lima, Peru, July 2018

University of Melbourne, Department of Economics, Melbourne, Australia, May 2018

Applied Behavioral Conference, University of Sydney, Sydney, Australia, May 2018

Melbourne Institute Director's Conference on Education, Melbourne, Australia, March 2018

IZA/Volkswagen Foundation Workshop: Preferences, Personality Traits and the Labor Market, Italy, October 2017.

Conference on Risk and Risk Behavior, Copenhagen School of Business & Georgia State University, Copenhagen, Denmark, June 2017

University of Pennsylvania, Philosophy, Politics, and Economics Program, January 2017

University of Texas-Austin, Department of Psychology, November 2016

University of Melbourne, Department of Economics, Melbourne, Australia, October 2016

Texas A&M University, Department of Agricultural Economics, September 2016.

(Keynote Speaker) XII Simposio Nacional de Microeconomia, Universidad Externado de Colombia and Universidad Nacional, Bogota, Colombia, August 2016

Workshop on Cognition and Decision Making of Children, Department of Economics, University of Southern California, April 2016

(Keynote Speaker) Third Antigua Experimental Economics Conference, Antigua, Guatemala, March 2016

Chapman University, Economics Science Institute, Los Angeles, CA, March 2016

ISER Workshop: Education and the Development of Preferences and Attitudes in Children/Adolescents, University of Essex, Colchester, U.K., March 2016.

Virginia Commonwealth University, Department of Economics, Richmond, VA, November 2015

Workshop on Conflict and Cooperation, hosted by Texas A&M, in College Station, TX, October 2015

Workshop on Experimental Economics and Entrepreneurship, hosted by Florida State University, in Tampa, FL, October 2015

Centro de Investigación y Docencia Económicas (CIDE), Mexico City, Mexico, October 2014.

BI Norwegian Business School, Bergen, Norway, June 2014

International Food Policy Research Institute, Washington DC, November 2013

University of Alaska-Fairbanks, Alaska Center for Energy and Power, November 2013

University of Alaska-Anchorage, Department of Economics, November 2013

University of California-Santa Barbara, Department of Economics, November 2013

University of California-San Diego, Rady School of Management, October 2013
 New York University, Department of Economics, New York, NY, March 2013
 Social Dilemma Workshop, California Institute of Technology, Pasadena, CA, February 2013
 Georgia State University, Conference on Experiments for Export, April 2012
 Georgia State University, Department of Economics, April 2012
 University of Arizona, Department of Economics, April 2012
 University of California-Davis, Department of Agricultural Economics, Davis, CA, September 2011
 Iowa State University, Department of Economics, Ames, IA, April 2011
 University of Maryland, Department of Economics, College Park, MD, March 2010
 Emory University, Department of Economics, Atlanta, GA, April 2009
 Georgia Mason University, Department of Economics, Fairfax, VA, February 2009
 Copenhagen Business School, Copenhagen, Denmark, February 2009
 McGill University, Department of Economics, Montreal, Canada, January 2009
 Georgia Institute of Technology, Economics Department, January 2009
 George Mason University, Interdisciplinary Center for Economic Science (ICES), Arlington, VA, December 2008
 Virginia Commonwealth University, Department of Economics, Richmond, VA, September 2008
 University of Pittsburgh, Department of Economics Pittsburgh, PA, November 2007
 Inter-American Development Bank Workshop, Mexico City, Mexico, October 2006
 Georgia Institute of Technology, Tennenbaum Institute, January 2006
 Georgetown University, Department of Economics, Washington, DC, November 2005
 Georgia State University, Department of Economics, Atlanta, GA, September 2005
 Middlebury College, Department of Economics, Middlebury, VT, April 2005

Conference Presentations

CESifo Area Conference on Public Economics (invited), Munich, Germany, March 2025
 Advances in Field Experiments (AFE), University of Chicago, September 2024
 Science of Philanthropy Initiative (SPI), University of Chicago, September 2023
 Advances in Field Experiments (AFE), University of Chicago, September 2023
 International Institute of Public Finance (IIPF) Annual Congress, Logan, UT, August 2023
 Behavioral Economics Design Initiative (BEDI) Inaugural conference, University of Pittsburgh, September 2022
 Economic Science Association (ESA) North American Meetings, Nov 2022
 Advances in Field Experiments, University of Chicago, September 2022
 Economic Science Association (ESA) North American Meetings, Oct 2021
 Economic Science Association (ESA) Global Meetings, September 2020 (virtual)
 Texas Experimental Association Symposium (TExAS) Conference, College Station, TX, February 2020
 Allied Social Science Association (ASSA) Meetings, San Diego, California, Jan 2020
 Advances in Field Experiments, University of Chicago, September 2019
 Allied Social Science Association (ASSA) Meetings, Atlanta, Georgia, Jan 2019

Outlook Conference on Australia's Economic and Social Future, Melbourne Institute and
 The Australian, Melbourne, Australia, Oct 2018
 Economic Science Association (ESA) World Meeting, Berlin, Germany, June 2018
 Texas Experimental Association Symposium (TExAS), Trinity University, San Antonio, TX,
 March 24, 2018
 Asian and Australasian Society of Labour Economics (AASLE) Conference, Canberra,
 Australia, December 2017.
 Social Dilemmas Conference, University of Massachusetts-Amherst, Amherst, June 2017
 Advances with Field Experiments, University of Chicago, Chicago, IL, September 2016.
 Stanford Institute for Theoretical Economics (SITE), Experimental Economics Segment,
 Palo Alto, CA, August 2015.
 Economic Science Association Meetings, Fort Lauderdale, FL, November 2014.
 Foundations of Utility and Risk (FUR) Conference, Rotterdam, the Netherlands, July 2014
 French Economics Association (AFSE) Annual Meetings, Lyon, France, June 2014
 Economic Science Association Meetings, Tucson, AZ, November 2012
 Experimental Economics Meeting, University of Montpellier, France, May 2012
 Economic Science Association Meetings, Tucson, AZ, November 2011
 Workshop on Trust and Cultural Evolution, Valencia, Spain, September 2011
 Stanford Institute for Theoretical Economics (SITE), Experimental Economics Segment,
 Palo Alto, CA, September 2011
 MOVE Gender Conference, Barcelona, Spain, September 2010
 Economic Science Association Meetings, Tucson, AZ, November 2010
 Economic Science Association Meetings, Tucson, AZ, November 2009
 Stanford Institute for Theoretical Economics (SITE), Experimental Economics Segment,
 Palo Alto, CA, August 2009
 International Economic Science Association Meetings, Arlington, VA, June 2009
 Economic Science Association Meetings, Tucson, AZ, November 2008
 Georgia State University, Experimental Economics Workshop, March 2008
 Allied Social Science Association (ASSA) Meetings, New Orleans, LA, January 2008
 Latin American & Caribbean Economics Association Meetings, Bogota, Colombia, October
 2007
 Economic Science Association Meetings, Tucson, AZ, October 2007
 National Science Association Workshop, Washington, DC, October 2007
 Southern Economic Association Meetings, Charleston, SC, November 2006
 Economic Science Association Meetings, Tucson, AZ, September 2006
 Inter-American Development Bank Workshop, Washington, DC, June 2006
 International Economic Science Association Meetings, Atlanta, GA, June 2006
 Southern Economic Meetings, Washington, DC, November 2005
 Western Economic Association, San Francisco, CA, July 2005
 Southern Economic Meetings, New Orleans, November 2004
 Economic Science Association Meeting, Tucson, November 2004
 International Economic Science Association Meetings, Pittsburgh, PA, June 2003

Articles, Policy Briefs and Media

["New study finds Australia's preschool expansion 'has not better prepared' kids for school,"](#) in *The Conversation*, November 15, 2022, covered on 2ser Radio interview (The Daily), ABC National Radio interview (Digital Drive).

["How much evidence is in Australia's evidence-based policy? The case of expanding early childhood education,"](#) *Melbourne Institute Compendium 2022, Economic & Social Policy: Towards Evidence-Based Policy Solutions*, chpt 9, November 2022.

["How does your view of government affect your willingness to be vaccinated against COVID-19?"](#) *Melbourne Institute Research Insights*, No 29/20, October 2020, [media release](#)

["Is there a clear pathway out of the pandemic? Australians disagree,"](#) *Melbourne Institute Research Insights*, No 22/20, August 2020, [media release](#), covered in [Australian Financial Review \(pdf\)](#) and [The Conversation](#).

["How are Australians returning to the new normal, and staying safe, as restrictions ease during the COVID-19 pandemic?"](#) *Melbourne Institute Research Insights*, No 16/20, June 2020, [media release](#).

["Is the collective action of social distancing the new normal?"](#) *Melbourne Institute Research Insights*, No 9/20, May 2020, [media release](#).

Australian Broadcast Corporation (ABC), *Life Matters*, "Patience is a valuable skill in the digital age. But can you learn it?", September 23, 2019, [Listen](#).

["Helping 'impatient' students stay in school,"](#) *Pursuit*, June 5, 2019

Reports and Book Chapters

Moschion, Julie, Cain Polidano and Marco Castillo, "Vocational Pathways and Post-School Transitions from VET Delivered to School Students", Report to the Australian Commonwealth (National) Department of Education, 2019.

Castillo, Marco, Jaslene Lin and Cain Polidano, "Understanding Positive Engagement During Middle Childhood", Report to the Victorian Department of Education in Australia (Regional), 2019.

Escobal, Javier and Marco Castillo, "Biases in Price Level Measurement During Hyperinflation: The Peruvian Case," *Documento de Trabajo*, 1994, No. 21, GRADE, Lima.

Escobal, Javier and Marco Castillo, "The Impact of Macroeconomic Adjustment Programs in the Peruvian Peasant Agriculture," in O. Dancourt, E. Meyer, C. Monge, Eds. *Peru: El Problema Agrario en Debate*, SEPIA V, 1994.

Editorial Positions

Advisory Board, *Economia*, Catholic University of Peru, 2008-
Associate Editor, *Southern Economic Journal*, 2017-

Professional Activities

Economic Science Association (ESA), Executive Committee Member, 2017-2019
National Science Foundation (NSF), Division of Social and Economic Sciences,
Economics Program, Ad Hoc Panel Member, 2015.

National Science Foundation (NSF), Division of Social and Economic Sciences,
Committee of Visitors, Member, 2013.

Referee

American Economic Review, American Economic Journal-Microeconomics, Applied Economic Perspectives and Policy, Econometrica, Economic Inquiry, Economic Journal, Economia Institutional, Experimental Economics, Economic Development and Cultural Change, European Economic Review, European Journal of Political Economy, Journal of Adolescence, IZA Journal of Labor and Development, Games and Economic Behavior, International Economic Review, Journal of Applied Econometrics, Journal of Development Studies, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of Human Resources, Journal of Population Economics, Journal of Political Economy, Journal of Public Economics, Journal of Socio-Economics, Labour Economics, Management Science, National Science Foundation, PlosOne, Quarterly Journal of Economics, Review of Economic and Statistics, Review of Economic Studies, Southern Economic Journal, World Development.

Service to the Department and University

Texas A&M University

Awards Committee, Department of Economics, Member, 2023-
PhD Admissions Committee, Department of Economics, Chair, 2019-2021
Graduate Curriculum Committee, Department of Economics, member, 2016-2017
Executive Committee, Department of Economics, member, 2017-2018
A&M Economics Society, Department of Economics, Faculty Advisor, 2018-2019
Mentor for first-year PhD students, Department of Economics, 2018-
Applied Micro Field Exam Committee, Department of Economics, Member, 2017-
Experimental Economics Field Exam Committee, Department of Economics,
Member, 2016-
Tenure and Promotion Committee, Department of Economics, Member, 2016-

Melbourne Institute, University of Melbourne

Program Coordinator, Education and Child Development research group, 2018-2024

George Mason University

Undergraduate Curriculum Committee, College of Humanities and Social Sciences, member, 2014-2016

Experimental Economics Field Exam Committee, Department of Economics, member, 2009-2016.

Georgia Institute of Technology

Graduate Committee, School of Public Policy, member, 2004-2009.

PhD Theory Comprehensive Exam Committee, School of Public Policy, member, 2004-2009.

Student Advising (* chair or co-chair)

2026: Maxwell Bullard (Texas A&M, PhD)

2025: Tian Liu* (Texas A&M, PhD)

2024: Sora Youn* (Texas A&M, PhD), Associate Fellow, Korea Information Society Development Institute

2023: Xioahong Wang (University of Pittsburgh, PhD, Public Policy), Assistant Professor, University of South Alabama

2023: Valon Vitaku (Texas A&M, PhD), Post-doc, Texas A&M University

2020: Moffii Odunowo* (Texas A&M, PhD), Citibank

Manuel Hoffmann* (Texas A&M, PhD), Post-doc, Heidelberg Institute of Global Health, University of Heidelberg and Stanford University

Raisa Sara* (Texas A&M University, PhD), Assistant Professor, Sam Houston University.

2019: Noah Bacine (Texas A&M, PhD), Post-doc, Nuffield College, Oxford University

2017: Mikhail Freer* (George Mason University, PhD), Assistant Professor, University of Essex (UK).

2015: Ahrash Dianat* (George Mason University, PhD), Assistant Professor, University of Essex (UK).

2012: Jared Barton* (George Mason University, PhD), Associate Professor, California State University-Channel Islands.

2009: Clarence Wardell* (Georgia Tech, PhD, ISYE), Presidential Fellow, Dept of Energy

Misuk Lee* (Georgia Tech, PhD, ISYE), Assistant Professor, Salisbury University, Information and Decision Sciences.

Anupit Supnithadnaporn (Georgia Tech, PhD, Public Policy), National Economic and Social Development Board of Thailand

Pablo Saavedra (Georgia Tech, PhD, Public Policy)

2006: Jingjing Zhang (Georgia Tech, PhD, Public Policy)

Courses Taught

Texas A&M University

Market design (undergraduate)
Experimental Economics (undergraduate)
Behavioral Game Theory (graduate)
Field Experiments (graduate)

George Mason University

Intermediate Microeconomics (undergraduate)
Experimental Economics II: Game Theory (graduate)
Advanced Microeconomics (graduate)
Economic Systems Design I (graduate/undergraduate)
Economic Systems Design III (graduate/undergraduate)

Georgia Institute of Technology

Econometric Concepts in Program Evaluation (graduate)
Formal Models for Policy Analysis (graduate)
Game Theory and Policy (undergraduate)
Applied Policy Methods and Data Analysis (graduate)
Advanced Research Methods II (graduate)
Microeconomic Theory (graduate)

University of Newcastle, U.K.

Statistics for Economists (undergraduate)
Economics of Risk and Uncertainty (undergraduate)

Languages

Spanish, English